# **Business Leaders Survey**

## Covering service firms in New York, northern New Jersey, and southwestern Connecticut

Activity in the region's service sector grew strongly, according to firms responding to the Federal Reserve Bank of New York's May 2019 Business Leaders Survey. The survey's headline business activity index climbed ten points to 20.6, its highest level in several months. The business climate index rose nine points to 10.7, indicating that, on balance, firms regarded the business climate as better than normal. Employment levels increased moderately, and wage increases were less widespread than last month. Both the prices paid and prices received indexes moved higher, pointing to greater price increases than in April. Firms remained optimistic about the six-month outlook.

#### **Growth Picks Up**

Business activity in the region's service sector expanded at a solid pace in May.

The headline business activity index rose ten points to 20.6, its highest level since September of last year. Thirty-nine percent of respondents reported that conditions improved over the month, and 18 percent said that conditions worsened. The business climate index increased nine points to 10.7, signaling that, on balance, firms viewed the business climate as better than normal.

### Wage Increases Slow

The employment index climbed seven points to 12.2, indicating that employment levels increased at a solid clip. The wages index fell six points to 37.1, its second consecutive monthly decline, suggesting that wage increases were less widespread than in April. The prices paid index edged up two points

to 50.3, indicating that input prices increased at a slightly faster pace than last month. At 28.2, the prices received index was up nine points from April, a sign that selling price increases picked up. The capital spending index rose to 15.5, suggesting that capital spending grew at a respectable clip.

#### Firms Remain Fairly Optimistic

Indexes assessing the six-month outlook indicated that firms remained fairly optimistic about future conditions. The index for future business activity edged up two points to 33.1, and the index for future business climate increased five points to 9.0. The indexes for future employment and wages both moved higher, and the index for planned capital spending came in at 25.7.

### **Business Activity**

#### **Diffusion Index**



Note: The shaded area indicates a period designated a recession by the National Bureau of Economic Research.

# **Current Indicators**

# **Change from Preceding Month**



	Percent F			
	Higher	Lower	Index	
Apr	32.7	21.8	10.9	
May	38.9	18.3	20.6	
Change			9.7	

<b>Business C</b>	limate				
25 ———				$\wedge$	
0 ~~	<b>√</b> √~	$\sqrt{\Lambda_{\Lambda_{\Lambda}}}$	1	<del></del>	
-25		7 / 7	$\sim$		
-50 <sup>⊥</sup>	1	ı	1	ı	
2014	2015	2016	2017	2018	2019
<b>Number of</b>	<b>Employee</b>	S			

Percent		
Favorable	Unfavorable	Index
25.7	24.0	1.8
28.8	18.1	10.7
		8.9
	Favorable 25.7	

40					
20	<b>^</b>	\\\	<b>~</b> ^~	~~~	~~~
-20 <u> </u>	2015	2016	2017	2018	2019

	Percent F			
	Higher	Lower	Index	
Apr	25.7	21.0	4.8	
May	30.2	18.0	12.2	
Change			7.4	

Wages 60					
40	~ <i>\</i>	<b>~</b> ~~	1 M	~~	$\sim$
20		~			
0 <u> </u>	2015	2016	2017	2018	2019
2314	2010	2010	2011	2010	2010

Percent F		
Higher	Lower	Index
45.8	2.4	43.4
40.6	3.5	37.1
		-6.3
	<b>Higher</b> 45.8	45.8 2.4

Prices Paid 80					
60	<b>Μ</b> Λ Λ		^-	^	W
40	·wo	$\searrow$	~/~	,	
20 2014	2015	2016	2017	2018	2019

	Percent F			
	Higher	Lower	Index	
Apr	51.2	3.0	48.2	
May	52.6	2.3	50.3	
Change			2.1	

20	^			^~	~
0	-w~	<b>\\\</b>	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		
-20					
2014	2015	2016	2017	2018	2019
apital Sp	onding				

**Prices Received** 

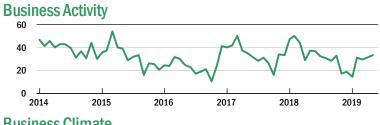
	Percent F		
	Higher	Lower	Index
Apr	28.5	9.1	19.4
May	32.2	4.1	28.1
Change			8.7

40 —					
20	~~~	~ <i>^</i>	w/\		<b>~~~</b>
0		VID	VV		
-20	1		1	1	
2014	2015	2016	2017	2018	2019

	Percent F		
	Higher	Lower	Index
Apr	25.6	13.8	11.9
May	31.5	16.1	15.5
Change			3.6

# **Forward-Looking Indicators**

**Expectations Six Months Ahead** 



	Percent F		
	Higher	Lower	Index
Apr	45.7	14.6	31.1
May	46.3	13.1	33.1
Change			2.0

ness C	limate				
W	W	MM			η ,
,	i	<del></del>			4
2014	2015	2016	2017	2018	2019

	Percent		
	Favorable	Unfavorable	Index
Apr	29.2	25.6	3.6
May	29.9	20.9	9.0
Change			5.4

Number of	Employee	S			
40	40		Α	. ~	
20	V~ r	\\\\	1 7 M	$\sim$	~~~
0 —					
0 —					
-20 <del> </del> 2014	2015	2016	2017	2018	2019
2014	2013	2010	2011	2010	2013

Percent F		
Higher	Lower	Index
37.7	13.0	24.7
41.7	10.9	30.9
		6.2
	Higher 37.7	37.7 13.0

Wages					
60		Μ.	^	^^^	M ,
40	$\sqrt{}$	V 5	$\sim$	$\sqrt{}$	V –
20					
0	ı	ı	ı	ı	
2014	2015	2016	2017	2018	2019

Percent Reporting		
Higher	Lower	Index
47.3	1.8	45.5
52.3	1.2	51.2
		5.7
	Higher 47.3	Higher         Lower           47.3         1.8

Prices Paid					
60	W.	. ^^	$\sim$		~
40	· · · · · ·	V*\			
20 <u> </u>	2015	2016	2017	2018	2019

**Prices Received** 

	Percent F		
	Higher	Lower	Index
Apr	48.8	3.1	45.7
May	52.6	2.9	49.7
Change			4.0

40	-1 -0		<b>^</b>	~^^~	~~~
20		\\\ <u>\</u>	<b>\</b>	,	
2014	2015	2016	2017	2018	2019

	Percent F		
	Higher	Lower	Index
Apr	35.6	5.6	30.0
May	40.5	4.6	35.8
Change			5.8

20	-MM	M	m	~~~	<b>/</b> \~
0 —			<del>~</del>	-	
-20 1 2014	2015	2016	2017	2018	2019

	Percent F		
	Higher	Lower	Index
Apr	33.5	12.2	21.3
May	38.9	13.1	25.7
Change	4.4		

3